# Case Study - Bindmans

# Accesspoint



Ageing hardware and Disaster Recovery



### THE LAW FIRM:

Bindmans LLP is located in London with over 120 active users and provide a wide range of legal services carrying a reputation for being at the cutting edge of legal developments, particularly in relation to human rights issues.

Many of its lawyers are nationally recognised as leading experts in their fields and they offer an excellent service for most types of legal advice. Including: public law, human rights, personal injury and clinical negligence, employment, family, immigration, crime.

## THE CHALLENGE:

With an ever ageing IT infrastructure, Bindmans were faced with a decision to replace their existing hardware and commission extra IT staff or find an alternative solution. The initial capital outlay for the hardware and software licences that were required would be considerable as all aspects of IT required updating.

## THE PROCESS:

After taking references a tender document went out to 10 prospective suppliers capable of providing a solution, 5 were then shortlisted for interview. Accesspoint stood out as being very technical, 'knew their stuff', and had hands on "legal experience" to provide the edge. All were key to the Bindmans decision.

After looking at the cloud, they could see that the worry of capital expenditure for hardware was gone, it provided a regular payment plan which could be accurately budgeted for. Plus it had the added benefit of not having to worry about the cost of upgrades to latest versions and updating hardware in the future.

Having the expertise of the specialists from Accesspoint at the end of the phone eliminated the need and expense of recruiting additional IT employees. It also offered a "built in" disaster recovery solution with our core systems in an offsite location based in the UK.

"Accesspoints knowledge of the legal sector has been a huge bonus and benefit to Bindmans and our relationship has been great, going from strength to strength."

- DW, IT Manager



## Technologies

Where people make the difference

## THE SOLUTION:

## **Custom Designed Cloud Platform**

Using the latest Microsoft technologies, the Cloud platform for Bindmans was custom designed to allow for growth and flexibility, with the peace of mind that the system is being monitored by our dedicated support team.

## **High Availability**

Industry leading uptime is provided to ensure Bindmans never miss a thing.

#### State of the art Software and Hardware

We used state of the art software and hardware to provide a fully modular Cloud solution that meets the practices changes in demand, whilst providing a uniform environment that follows the user via the log on / off process onto the Cloud to ensure that their work session is fully supported and perfect every time. Built using VMware on industry leading hardware, with load balanced terminal servers that combine with application servers for practice management, then in addition, digital dictation and voice recognition all with full Cloud functionality as standard.



### Integrated Email with the Cloud

Their Email is provided via MS Exchange and integrated with the Cloud to provide a feature rich email system that is compatible with all popular mobile devices. Collaboration is possible via MS Sharepoint and integrated with the Cloud to allow for a customised intranet / workflow system designed specifically for Bindmans.

Working with Accesspoint has given the end users the flexibility of working anywhere at any time. One of the main advantages Bindmans originally sought from the cloud was DR for backup. Uptime is critical in the legal industry where time is money.

"Accesspoint stood out as being very technical, 'knew their stuff"
- DW, IT Manager

